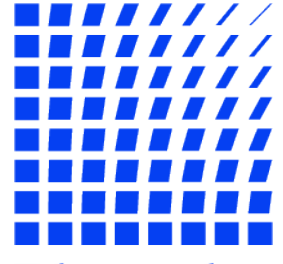
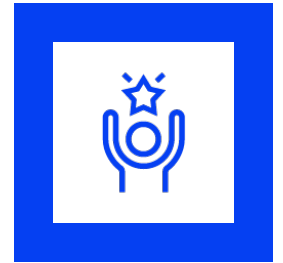


Who we are

Bluecube – An Ekco company is an award-winning UK-based provider of managed IT services to businesses globally.

We deliver on-site and remote IT support, cyber security services, infrastructure management and strategy.

Since 2003 Bluecube has existed with the mission of making people's lives easier, more connected, organised and secure.



Bluecube
An **Ekco** company



Bluecube

Our mission is simple.
To make people's lives
easier, more connected,
organised and secure.



What we do

Protecting your people, your data &
your IT infrastructure, around the clock

Human first in a digital world

Technology keeps us connected, organised and secure. It's the beating heart of every business and when it stops, we all grind to a halt.

At Bluecube, we know every business is different. We never jump in with preconceived ideas and solutions. We listen hard before doing anything. Immersing ourselves in your world, your challenges, your infrastructure. And most importantly, we speak to your people to understand their needs.

And with offices across the globe, from the UK to the US and South Africa, our remote IT service desk and engineers are on hand, around the clock, to ensure your business is never left behind.

Keeping your world *moving*

Keeping your world **connected**
Keeping your world **organised**
Keeping your world **secure**
Keeping your world **agile**

Bluecube help organisations
improve their *IT performance*,
build *cyber resilience* and
offer *reliable infrastructure*
to work faster, smarter and
more efficiently

What we do

We keep your world moving 24/7, 365 days a year. Our experienced team improves our clients IT performance, builds their cyber resilience, delivers 24x7x365 remote helpdesk support, and infrastructure management – all with an agile strategy that complements your business and supports your planned growth.

We provide bespoke managed IT services and cyber security tailored to your individual business needs, alongside the strategic insight, tools, and software needed to protect your business, improve scalability and drive efficiencies.

Bluecube understands that every business is unique. That's why we immerse ourselves in your world and your challenges. We get to know your business, your systems and your people, then deliver truly tailored and personable IT support.

IT support

We're your IT department, or an extension of your existing team – whether that's on-site, remote, or a combination of both. It's entirely up to you.



Human-first approach

We deliver the best IT support service, built on productive client relationships fostered by a dedicated Client Engagement Manager, and our IT engineers ensure your IT systems always run smoothly.



Remote service desk available 24/7x365

Our engineers are in dedicated sector and client teams. This guarantees you're dealing with skilled engineers who know your IT systems. Remote & on-site IT support.



Future-proofing


We look at where your technology infrastructure is, and where you'd like to be, and make recommendations that prepare for the future and align with your goals. It's not a one-size fits-all approach.



Keeping you safe

We're accredited cyber security experts qualified to design, build, and manage your IT infrastructure to protect you from cyber threats, 24/7.

Field engineering • Remote monitoring • Asset and infrastructure management • Project management & more

The background of the slide is a dark teal color with a complex, organic, marbled pattern. The pattern consists of irregular, vein-like shapes in lighter shades of teal and white, creating a textured, almost cellular appearance. The overall effect is reminiscent of marble or biological tissue.

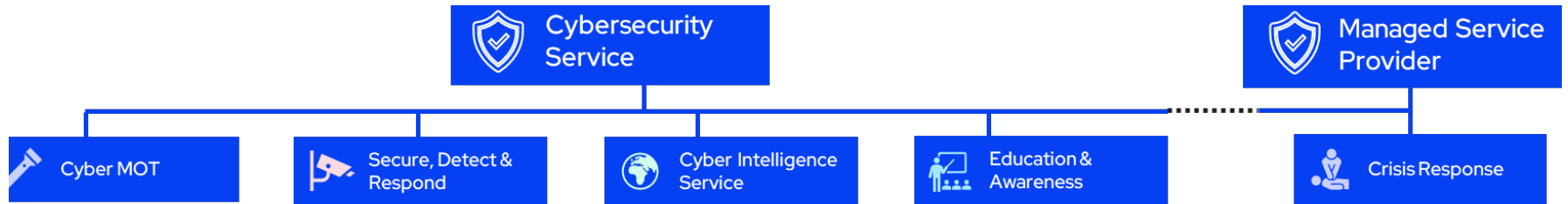
**82% of all breaches
occur due to
human error or
human element**

Cyber security

The world of cybercrime is not going away. It is continuously evolving and growing – so doing nothing is no longer an option. All sized organisations, no matter your sector, must develop a strategic, coordinated and robust approach to prevent, detect and disrupt threats at the earliest opportunity - and that's where we can help. Bluecube prepares your business for the unexpected.

Our next generation cyber security services protect our clients IT estate and infrastructure with constant monitoring and, most critically, provide a robust road to recovery, should the worst happen.

Protect your people, data and infrastructure, around the clock.



Strategy

Boost your competitive edge. Keep moving forward with increased efficiency.

Bluecube's strategic and consulting services will uncover what your business needs to grow. Our bespoke IaaS solution includes project management, design and IT strategy. To stay ahead, you need an agile strategy that will...

Cover all aspects – from software and applications to hardware, networks, communications & cyber security

Prepare you for emerging challenges & identifies bottlenecks

Implement crucial changes & **support** your planned company growth

Eliminate underperforming or outdated technology

Infrastructure

Control costs. Increase agility.

Our infrastructure management service is more than just keeping your hardware, software, networks and cloud services up-to-date and running. We're an extension of your team, managing all the technology that underpins your company's software, processes, and operations. We keep your world moving by anticipating threats to your infrastructure and acting quickly.

Our **solutions**:

Network Operations Centre (NOC)

Proactive Monitoring

Network Monitoring

Infrastructure as a Service (IaaS)

Disaster Recovery

Managed Backup

Cloud Provision & Management

Project Management

Managed Wireless Connectivity

Internet Connectivity

Mobile Phone Provision

Asset & infrastructure management



How we do it

Our approach is supportive, honest and transparent, creating IT solutions that work for you

Delivering truly
tailored IT solutions with
outstanding customer service
100% of the time

Our approach

Human first in a *digital* world

Technical delivery teams

Trained to deliver excellent customer service

Client experience a priority from communication to interpretation of an issue or challenge

Clear communication

Proactive, *human* partnership

Supportive, honest and transparent, creating IT solutions that work for you

Dedicated Client Engagement Manager to provide you with strategic input and proactive advice and a point of escalation

Why Bluecube

Because the right technology and a customer-centric approach [makes life easier for everyone](#).

And that's what we're all about.



Proactive
partnership



Empowering
Innovation



Quality &
outcomes



Transparency



Bluecube are all about providing a service that's secure, accessible and high quality – as that's what our clients truly want.

David Robinson

Chief Growth Officer at Bluecube

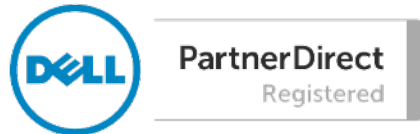
Partners & Accreditations



Microsoft Partner



Google Partner



We won High Growth Business of the Year, Best Business in the MK BID District and were the Overall Winner at the SME MK & Buckinghamshire Business Awards in 2022

Clients





Our *client*stories

Why should you trust us?

The Brain Tumour Charity

Main challenge

The Brain Tumour Charity, based in Hampshire, is growing rapidly to support the needs of people with brain tumours globally. Scale and growth is one of its biggest challenges - having grown from 6 to 120 people - many of whom work from home and need to travel internationally for work.



Our solution

Bluecube take care of the Brain Tumour Charity's IT and telephony needs, providing the IT services and infrastructure to enable 120 people to work remotely, with the same connectivity that they'd experience in the office.

A robust and reliable IT system, with IT security at its core to safeguard sensitive data, enables the charity to operate an open and transparent system - keep in touch, access information, and share documents - safely.

Today, Bluecube look after the day to day running of the IT system, delivering a responsive IT service desk, project managing office moves and IT upgrades, and providing IT strategic advice.



**They're life-giving for us.
They're the most important
thing that we have. If you
turned it off, we'd be really
stuck.**

Sarah Lindsell

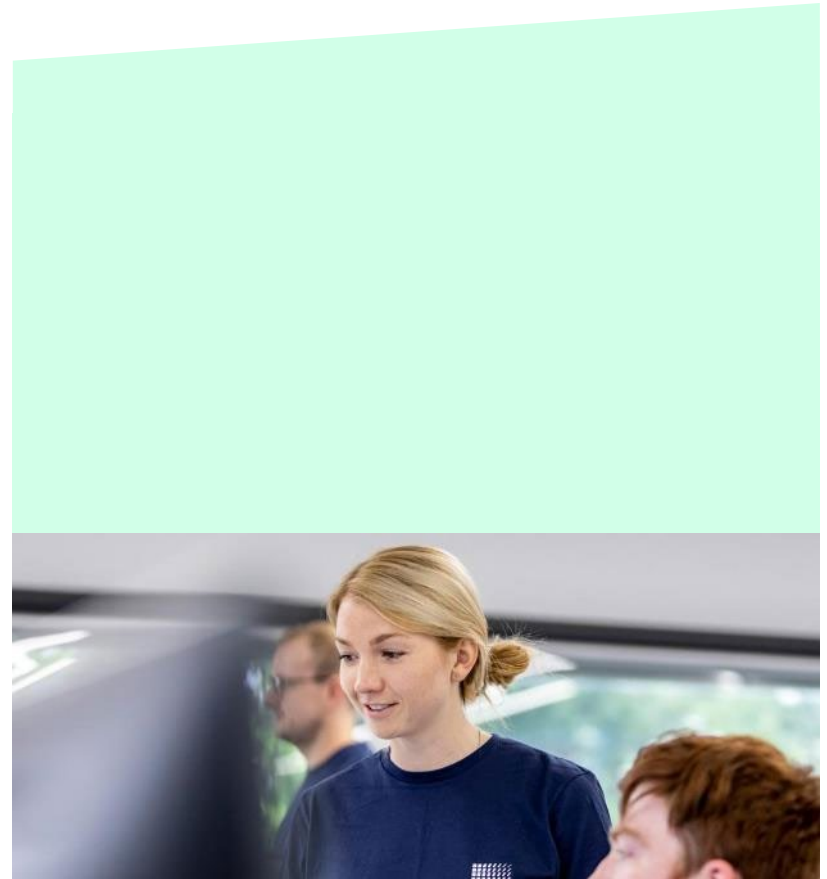
CEO at The Brain Tumour Charity



MK Gallery

Main challenge

MK Gallery is a contemporary gallery in the heart of Milton Keynes, bringing the best cultural and art activities to the Buckinghamshire region. Their biggest challenge is to get visitors back to the space and rebuilding its income streams it had created pre-COVID-19.



Our solution

Bluecube has supported the MK Gallery for over 15 years, providing ongoing IT support and managed services. Bluecube upgraded the MK Gallery to a new IT system ready for when the gallery reopened in September 2020.

The project migrated everyone to Microsoft 365 to provide a more professional and cohesive IT system, and save money in the long term. It also addressed the issue the gallery had with the storage of huge numbers of high-res images.



We need suppliers that we can rely on and Bluecube's always been there.

Bluecube's delivered good service over a long period of time – over and above.

Kate Chadwick

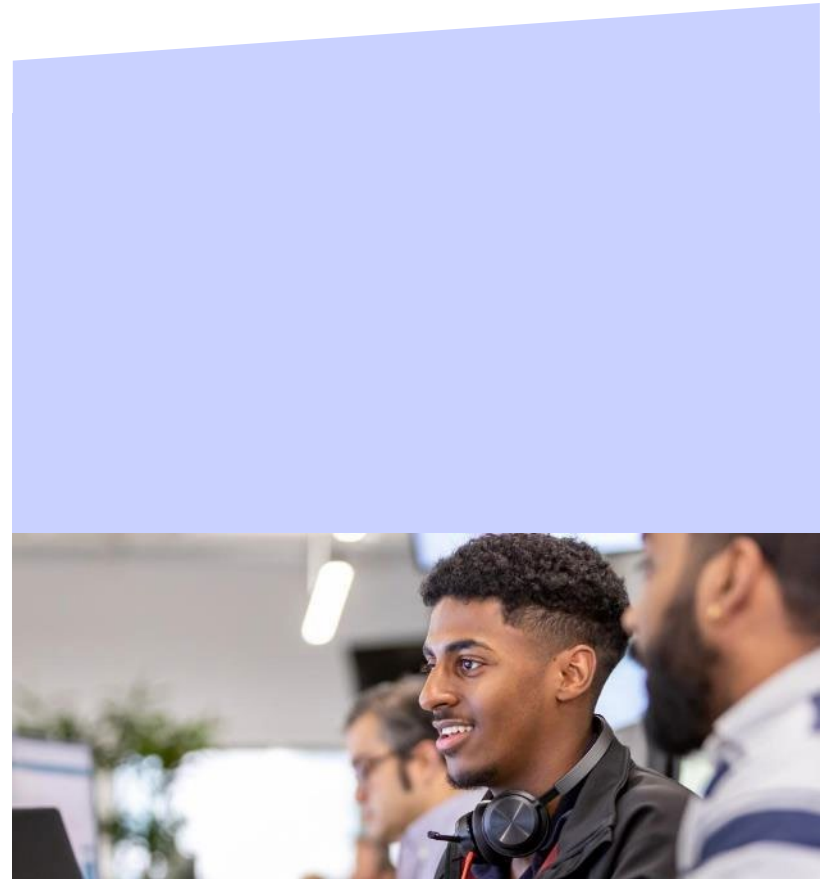
Deputy Director at MK Gallery



Paul Hamlyn Foundation

Main challenge

The Paul Hamlyn Foundation is an independent grant funding organisation, based in London, that enables people to overcome disadvantage and lack of opportunity. The foundation's biggest challenge is growth, and it is vitally important that the right IT infrastructure and IT support services in place to support the organisation's increased frontline activity.



Our solution

Bluecube provides the Paul Hamlyn Foundation with IT support and 24 hour IT helpdesk services, looking after the needs of its people that work in the UK and India. One of the major projects that the Foundation implemented with Bluecube was setting up remote working, to enable all its people to work outside the office.

The Foundation is particularly grateful it did, as come COVID-19 lockdown everything was that much easier. Today, Bluecube provides IT support in London, plans future projects, and gets involved with a raft of IT-related activities, including helping with the prestigious Paul Hamlyn Foundation 'Awards for Artists' scheme.



**Bluecube care about you as a client,
having the right IT solution for your
needs.**

Lucy Palfreyman
Chief Operating Officer





Get to *know*
the Bluecube team



James Hawker

Chief Executive



David Robinson

Chief Growth Officer



Ashleigh Gibson

Chief Marketing Officer



Connor Scarrott

Chief Technology Officer



James Gear

Chief Financial Officer



Dan Williams

Chief Delivery Officer



Matthew Gaffney

Chief Governance, Risk &
Compliance Officer

Our culture

Naturally, we've evolved over time, but some elements will always remain the same. The people are always dedicated, driven and focused on the right solution. And there's a strong feeling that Bluecube will never adopt a big corporate mentality.

We've created a fun, open plan office environment with a constant buzz. Cultivated a culture that past employees often return to; there's no denying the draw Bluecube has.

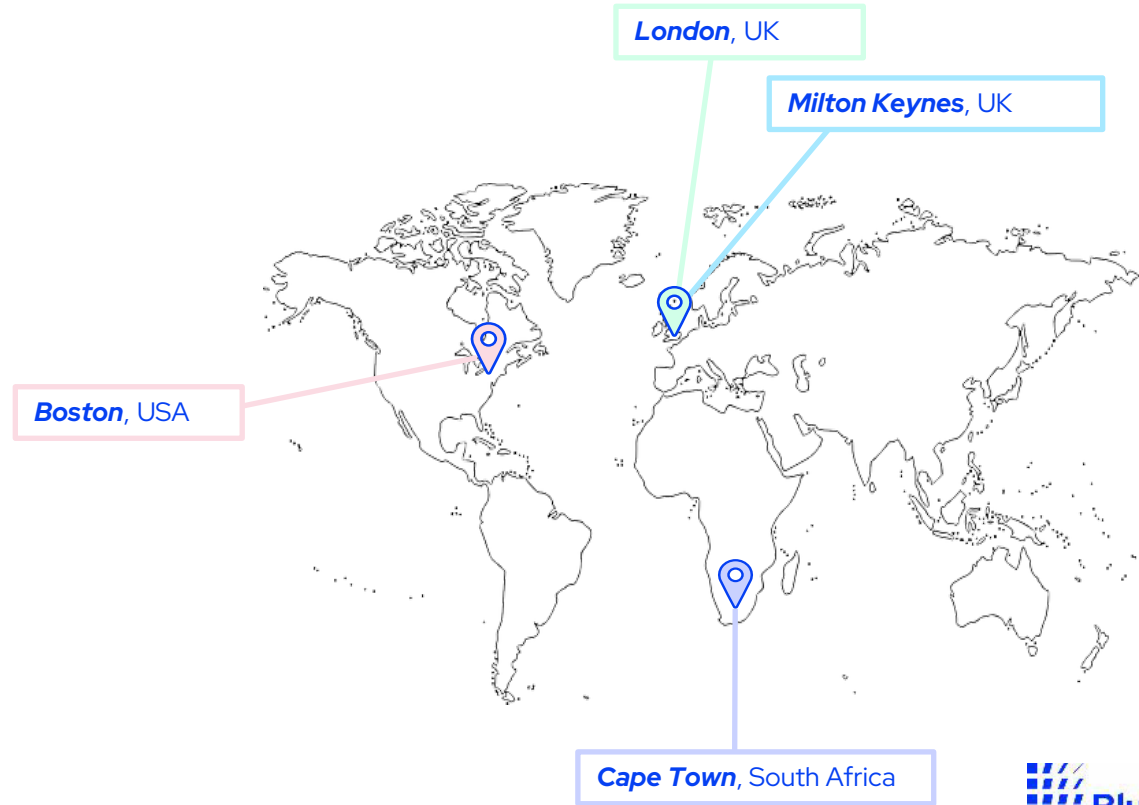
Want to know more about our history?



Our offices

Head office

3rd Floor
Norfolk House
106 Saxon Gate West
Milton Keynes
MK9 2DN

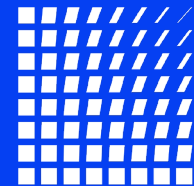




Get in touch

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Bluecube

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